

7 January 2021

### **Morses Club PLC**

# **Result of General Meeting**

Morses Club PLC, an established provider of non-standard financial services, is pleased to announce that all resolutions proposed at its General Meeting, held at 9.30 am today, were duly approved by shareholders. The resolutions and voting outcomes are set out below:

		IN FAVOUR		AGAINST		VOTES WITHHELD
		Number of	% Voting	Number of	%	Number of
		Shares	Shares	Shares	Voting	Shares
					Shares	
RESOLUTION						
1.	Report and Accounts	67,784,666	100.00	0	0.00	500
2.	Remuneration Report	66,123,688	97.56	1,651,478	2.44	10,000
3.	Final Dividend	67,784,563	99.99	603	0.01	0
4.	Re-appoint Auditor	62,844,828	92.71	4,939,838	7.29	500
5.	Remuneration of Auditor	65,257,066	96.27	2,528,100	3.73	0

#### Notes:

- 1. Percentage of voting shares is the percentage of shares voted and excludes shares on which votes were withheld
- 2. Total number of shares voted = 67,785,166 (51.6%)
- 3. Total number of shares in issue = 131,244,444

#### **Ends**

### For further information please contact:

Morses Club PLC Tel: +44 (0) 330 045 0719

Paul Smith, Chief Executive Officer Graeme Campbell, Chief Financial Officer

Peel Hunt (Nomad) Tel: +44 (0) 20 7418 8900

Andrew Buchanan / James Britton / Rishi Shah / Duncan Littlejohns (Investment Banking Division)

Camarco Tel: +44 (0) 20 3757 4994

Jennifer Renwick / Oliver Head / Jake Thomas



### **Notes to Editors**

#### **About Morses Club**

Morses Club is an established provider of non-standard financial services in the UK. The Group consists of Morses Club, the UK's second largest home collected credit ("HCC") provider, and Shelby Finance Limited, Morses Club's Digital division, which operates under two online brands, Dot Dot Loans, an online lending provider, and U Account, which offers online e-money current accounts. The Group's growing Digital capabilities and scalable, highly invested IT platform has enabled Morses Club to deliver an increasingly broad range of financial products and services to the non-standard credit market.

UK HCC is considered to be a specialised segment of the broader UK non-standard credit market. UK HCC loans are typically small, unsecured cash loans delivered directly to customers' homes. Repayments are collected in person during weekly follow-up visits to customers' homes. UK HCC is considered to be stable and well-established, with approximately 1.6 million¹ people using the services of UK HCC lenders.

Morses Club's HCC division is the second largest UK Home Collected Credit (HCC) lender with 170,000 customers throughout the UK. The majority of the Company's customers are repeat borrowers and the HCC division enjoys consistently high customer satisfaction scores of 97%<sup>2</sup>. In 2016, the Morses Club Card, a cashless lending product, was introduced and in 2019 the Company introduced an online customer portal for its HCC customers, which now has over 124,000 registered customers.

The Group's growing Digital division, Shelby Finance, operates under two online brands. Dot Dot Loans provides online instalment loans of up to 48 months to c. 20,000 active customers. U Account is a leading digital current account provider offering an alternative to traditional banking by providing a fully functional agency banking service. U Account currently has c. 15,000 customers.

Morses Club listed on AIM in May 2016.

## About the UK non-standard credit market

The UK non-standard credit market, of which UK HCC is a subset, consists of both secured and unsecured lending and is estimated to comprise around 10 million consumers<sup>3</sup> and total loan receivables of £10.7bn<sup>4</sup>.

Non-standard credit is the provision of secured and unsecured credit to consumers other than through mainstream lenders. Lenders providing non-standard credit principally lend on an unsecured basis and the market is characterised by high frequency borrowing. Approximately 2 million people move annually between standard and non-standard markets<sup>4</sup>.

Since February 2014, unsecured personal lending has grown from £161 billion to £225 billion in February 2020. It has since contracted to £206 billion in October 2020<sup>5</sup>.

1 High Cost Credit Review ANNEX 1 - July 2017

2 Independent Customer Satisfaction Survey conducted by Mustard

3 FCA High Cost Credit Review Technical Annex 1: CRA data analysis of UK personal debt - July 2017

4 Apex Insight - Non-Prime Consumer Credit: UK Market Insight Report - September 2019

5 Table A5.2, Bank of England Money and Credit Bank stats October 2020

Review ANNEX 1 - July 2017